Alliance Management

Manage Strategic Alliances Collaboratively and Effectively

- Align partner, contract and project management for alliances with the support of a robust workflow, tracking and reporting tools
- Manage contact, institution details, relationships and alliances as they relate to opportunities and candidates across your organization's portfolio
- Track all aspects of contract and term development or renegotiation, including planning, financial commitments, milestones and outcomes
- Ensure contractual compliance and on-time performance via system generated notifications for milestones coming due
- Forecast goals and financial commitments by setting milestones and recording funding obligations
- Report and analyze performance on-demand, via configurable dashboards, saved searches or custom reports

With ideaPoint, our customers have a guided approach to support their specific Alliance Management processes and a unified system that provides complete transparency and historic views into external Alliances, Partnerships and Collaborations.

ideaPoint software is entirely configurable, and able to support our customers' existing workflows and evolve with changing requirements.

Our customers tell us that the ideaPoint application is one their teams want to use because it adds value to their work without being a burden. In particular, it automates key workflows that significantly accelerate Alliance Management activities and streamline record keeping and reporting.

ideaPoint delivers a unified system to help our customers centralize the comprehensive Alliance Management process in a secure, collaborative and compliant virtual environment.

With ideaPoint, global companies have a secure and user-friendly solution that streamlines the many moving parts around any deal, allows visibility on a need-to-know basis, and enables robust tracking and reporting.

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